

Asset Allocations (3)

<u>Town of Winchester Trust Funds (Z75-736449)</u>						
30-Apr-12						
(Cemetery Permanent Care and trusts, schools, Asa Fletcher, Sandy's Island, van Aken Tree, & general town purposes) (excludes Library Endowment Fund, Retiree Healthcare Trust Fund, Library Trust Funds, & Housing Capital Account)						
			Market Value	% Assets	Total	% Assets
Cash & Equivalents:						
US Treas Notes (1) (due < 1 year)			\$ 40,492	1.4%		
Fidelity Cash Reserves			\$ 97,794	3.4%		
(Pending Settlements)			\$ (30,000)	-1.1%		
(Net Pending Dist'n to Cemetery)			\$ (90,000)	-3.2%		
					\$ 18,286	0.6%
Fixed Income:						
US Treas Notes (3) (1+ - 5 years)			\$ 353,623	12.4%		
Corporate Bonds (1) (1+ - 5 years)			\$ 82,646	2.9%		
US Treas Notes/Bonds (3) (5+ - 25 years)			\$ 195,748	6.9%		
US Treas TIPS (1) (5+ - 25 years)			\$ 29,835	1.0%		
Municipal Bonds (4) (10+ - 30 years)			\$ 44,089	1.5%		
High Yield Bonds			\$ 78,705	2.8%		
International Bonds			\$ 30,000	1.1%		
					\$ 784,672	27.5%
Equities:						
Domestic			\$ 1,590,361	55.7%		
International			\$ 460,474	16.1%		
					\$ 2,050,835	71.9%
	Pending	\$30,000				
Note:	1% =	\$ 28,538			\$ 2,853,793	100.0%
Note:	International (ABB, APA, CNI, CVE, EAFE Index, NSRGY, NVS, SLB)				\$ 460,474	16.1%
Note:	Technology (CSCO, EMC, INTC, MSFT, ORCL)				\$ 223,631	7.8%
Note:	Financial (MA)				\$ 56,534	2.0%
<u>Library Endowment Fund (Z83-689238)</u>						
30-Apr-12						
			Market Value	% Assets	Total	% Assets
Cash & Equivalents:						
US Treas Notes (1) (due < 1 year)			\$ 30,369	2.9%		
Fidelity Cash Reserves			\$ 47,790	4.6%		
(Pending Settlements)			\$ (11,000)	-1.1%		
					\$ 67,159	6.4%
Fixed Income:						
US Treas Notes (3) (1+ - 5 years)			\$ 105,452	10.1%		
Corporate Bonds (1) (1+ - 5 years)			\$ 41,323	4.0%		
US Treas Notes/Bonds (3) (5+ - 25 years)			\$ 48,936	4.7%		
US Treas TIPS (2) (5+ - 25 years)			\$ 17,117	1.6%		
Municipal Bonds (4) (10+ - 30 years)			\$ 22,045	2.1%		
High Yield Bonds			\$ 41,001	3.9%		
International Bonds			\$ 11,000	1.1%		
					\$ 286,874	27.5%
Equities:						
Domestic			\$ 520,393	49.9%		
International			\$ 169,163	16.2%		
					\$ 689,556	66.1%
	Pending	\$11,000				
Note:	1% =	\$ 10,436			\$ 1,043,589	100.0%
			Page 1			

Approved List (Obsolete)

Abbott Laboratories
American Brands, Inc.
American General Corp.
American International Group, Inc.
Bristol-Myers Squibb Co.
Central & South West Corp.
Coca-Cola Co.
Consolidated Edison Co. of New York, Inc.
CPC International, Inc.
Emerson Electric Co.
First National Bank of Boston
Fleet Bank of Massachusetts, N.A.
General Electric Co.
General Mills, Inc.
Gillette Co.
Hewlett-Packard Co.
Johnson & Johnson
Kellogg Co.

Kimberly-Clark Corp.
Lilly (Eli) & Co.
McDonald's Corp.
Merck & Co., Inc.
Minnesota Mining & Manufacturing Co.
New England Electric System
PepsiCo, Inc.
Pfizer, Inc.
Philip Morris, Inc.
PPG Industries, Inc.
Procter & Gamble Co.
Raytheon Co.
Rockwell International Corp.
Schering-Plough Corp.
Shawmut Bank, N.A.
Southern California Edison Co.
Southern Co.
Upjohn Co.