



July 26, 2021

Meg White
Town of Winchester

Re: Waterfield Lot Proposed Development Financial Review

Dear Ms. White:

LDS Consulting Group, LLC is honored and excited to submit our quote and qualifications to provide the Town of Winchester with on call services to conduct professional third-party financial review of the development proposed on the Waterfield Lot. Founded in 2000, LDS is a full-service real estate advisory firm with a proven track record in providing planning, permitting and financing services to a variety of clients. While we are a relatively small shop, we have a wide breath of real estate development experience. LDS is a certified WBE in Massachusetts and Rhode Island and carries professional liability insurance. We offer a full range of services to our clients, providing customized, client-centered solutions and a commitment to excellence.

Your main contact will be Lynne D. Sweet, Managing Member, who holds an MBA from Babson College. She is a seasoned professional with more than 35 years of experience working in the planning and development field. As a consultant, Lynne has been involved in many different types of engagements with municipalities throughout New England. The work involves development planning, permitting and financing for a specific site, as well as fiscal impact studies for a variety of uses. Lynne is a member in good standing of the National Council of Housing Market Analysts and sits on its Standards Committee. Lynne has worked with numerous municipalities analyzing the economics of transaction. Lynne is also a licensed real estate broker. She is an active member of CREW Boston, Urban Land Institute, Massachusetts Chapter of the APA, Massachusetts Consulting Planners Association, Massachusetts Assisted Living Association and Citizens Housing and Planning Association.

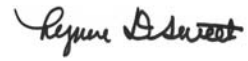
Lynne oversees several real estate analyst/planners who will support her work and has a deep rolodex to reach out to other professionals as necessary.

We are confident that our firm has the skills to complete the necessary work. We truly would welcome the opportunity to work with you on this important piece of work.

We look forward to answering any questions you have. With COVID 19, the best phone number for Lynne is 617 571 2064.

Thank you for your time and attention.

Sincerely,
LDS Consulting Group, LLC

A handwritten signature in cursive script that reads "Lynne D. Sweet".

By: _____
Lynne D. Sweet, Managing Member

Table of Contents

- 1. Firm Background..... 5**
- ABOUT LDS CONSULTING GROUP, LLC 5**
 - Research and Planning..... 8
 - Comprehensive Development Consulting 8
 - Brokerage Services..... 8
 - Financing 8
 - LDS Professional Designations and Licenses..... 8
- 2. Select Relevant Project Experience 8**
 - 1114 Beacon Street, Newton, MA 2019-present 8
 - LDS prepared fiscal impact studies for three separate development scenarios: Rental housing, condominium ownership housing and a marijuana dispensary..... 8
 - City of Pittsfield and MassDevelopment 2019 8
 - Fuller Mixed-Use Development Financial Consulting, City of Gloucester, MA 2018 8
 - Oriel Landing, Lincoln, MA 2018 8
 - MassGaming Commission – 2015-2018 9
 - Dunstable, MA - 2016..... 9
 - Town of Framingham, MA 2014..... 10
- 3. Detailed Resumes of Staff Members..... 11**
 - Awards 13
 - Articles/Publications 13
 - Current Affiliations..... 13
 - Past Affiliations 14
 - Recent Speaking Engagements..... 14
- 4. Client List 17**

1. Firm Background

ABOUT LDS CONSULTING GROUP, LLC

Founded in 2000 by Lynne Sweet, LDS Consulting Group, LLC is a full-service real estate advisory firm with a proven track record of success in housing development and planning for public and private interests. Our team of analysts and planners bridge the gap between planning and financing to resolve complex housing issues for both private and public-sector clients.

What sets us apart is our unique perspective on all types of housing and financing resulting from our substantial experience of working with municipalities, developers, lenders, investors and operators.

We offer a full-range of customized, client-centered solutions including

- All things housing as well as complementary commercial uses such as office, research and development, medical, retail, public/community and transit.
- A wide range of housing needs assessment and planning experience including site specific, campus, town-wide, regional.
- Specializing in working with multifamily, workforce, senior, affordable, mixed income, mixed-use, low-income, market-rate and luxury housing.
- We are equally comfortable being a team leader or a team member.

Our word does not sit on shelves...recommendations are implemented

- We recognize the complex concerns of municipalities, developers and funding sources.
- We understand the market for different types of housing at various income levels and have current data on market conditions.
- We are familiar with many types of funding programs and have a proven track record of success with state and federal funders as well as commercial lenders.
- **We produce results: zoning is adopted, projects are funded, developments get built!**

Through market research and analysis, LDS works with private sector clients to create highest and best use plans for developing properties, re-developing existing buildings and obtaining financing. Our clients are provided with recommendations for housing types, unit counts, building amenities, income projections, financing alternatives – and a timeline for achieving their plans. What sets LDS apart is our unique perspective on all types of housing, which results from our substantial experience in working with developers, investors and operators.

LDS helps municipalities and not for profit organizations across New England determine their housing and community development needs, while educating and working with local boards, committees, and employees. We strive to achieve maximum community participation through extensive public outreach.

With more than 25 years of experience in housing finance, Principal Lynne Sweet also helps cities and towns identify funding options. The combination of research and finance skills allows LDS to provide recommendations that can be, and are, implemented and achieved.

Research and Planning

- **Market Studies (Supply and Demand)**
 - LIHTC Market Studies
 - New Market Tax Credit Studies
 - HUD Rent Comp Studies
 - Luxury Apartment Studies
 - Highest and Best Use Studies
 - Fiscal Impact Studies
- Fair Housing Plans
- Housing Needs Assessments
- Development Plans
- Housing Production and Action Plans
- Master Plans
- Resident and Community Surveys

Comprehensive Development Consulting

- Development Feasibility Analysis
- Permitting and Land Use Analysis
- Real Estate Development Business Plans
- Development, Operating and Income Pro-formas
- Development Team Building
- RFQ/RFP Preparation and Facilitation
- M.G.L. Chapter 40b Applications
- M.G.L. Chapter 40b Monitoring
- GIS Capabilities
- Expert Witness

Brokerage Services

LDS offers specialized brokerage services, largely within the affordable housing and senior housing industries. Our understanding of supply and demand in these areas, along with our extensive industry network, allows us to successfully match sellers to buyers.

Financing

LDS provides financial services at all stages of development, from conception to asset management. Our business plans ensure that real estate development projects are financially viable. We work with a variety of funding programs: state and federal programs, taxable and tax-exempt bonds, and low-income, historic, and new market tax credits. We complete financing applications including one stop applications and grants.

LDS Professional Designations and Licenses

- House Doctor: **MassDevelopment Gateway Cities Transformative Development Program** which includes District Improvement Financing
- Certified Member of National Association of Housing Market Analysts

- Approved Market Research Company: Kentucky, Minnesota, New Hampshire, New York, Ohio, Tennessee, Virginia, Massachusetts/MassHousing
- Certified M.G.L. **Chapter 40B Monitoring Agent**
- Approved Consultant: **MHP M.G.L. Chapter 40B Technical Assistance Program**
- Qualified Technical Assistance Consultant: **DHCD Downtown Initiative Program**
- Approved consultant: DHCD **Massachusetts Gateway Cities Grants**
- Certified Minority and Women Business Association (SOMWBA) in Massachusetts
- Certified Women's Business Enterprise (MA WBE) in Massachusetts
- Certified Disadvantaged Business Enterprise (DBE) in Massachusetts
- Certified Women Business Enterprise (RI WBE) in Rhode Island and Providence Plantations
- Licensed Massachusetts real estate brokerage firm

2. Select Relevant Project Experience

As noted previously, please follow this link to access work examples online:

<https://ldscg.egnyte.com/fl/QXIbM7nZK4>

1114 Beacon Street, Newton, MA 2019-present

LDS prepared fiscal impact studies for three separate development scenarios: Rental housing, condominium ownership housing and a marijuana dispensary.

City of Pittsfield and MassDevelopment 2019

Under the Transformative Development Initiative, LDS provided a scattered site, infill housing feasibility study for the Tyler Street corridor in Pittsfield. The goal of the study was to create a development model for approximately 50 new housing units (rental and ownership). Working alongside Utile Associates, our work included extensive Stakeholder Interviews, a Zoning Analysis, a land use analysis and a Financial Analysis relative to the construction and development costs for various building scenarios.

Fuller Mixed-Use Development Financial Consulting, City of Gloucester, MA 2018

LDS was hired by the City of Gloucester to review operating, income and development numbers relative to a proposed 200-unit apartment development. In particular, LDS was asked to examine the numbers as they relate to the economic hardship argument presented by Fuller Mixed-Use Venture as it related to the 15% affordability requirement under section 5.11.8 of the City of Gloucester Zoning. We had a very short time to provide our proposal to the City as well as respond to its request. The project also involved a YMCA and retail uses. In addition to reviewing the numbers, we performed a mini market study to confirm the market rate rents.

As a result of our analysis, the developer has reconsidered its approach to the affordable units and will now be providing the units on site!

Oriel Landing, Lincoln, MA 2018

LDS provided a peer review of the Pro Forma including calculated the IRR and a Fiscal Impact Analysis, for the Oriole Landing development in Lincoln, MA including presenting and attending a Board of Selectman Meeting and Planning Board Meeting in connection with a town meeting warrant article.

The work was in connection with a 60-unit mixed income rental development located at 1 Mary's Way in Lincoln, Massachusetts and includes 30 one-bedroom units and 30 two-bedroom units. The Project will set aside 25% of the total number of units or 15 units for affordable housing purposes for households earning at or below 80% of Area Median Income. The property consists of +/-6 acres. Lynne responded to the following **the following questions as they related to the proposed 60-unit rental Project:**

Is the Fiscal Impact Analysis accurate as it relates to municipal costs and revenues?

- a. What are the impacts on town services such as school, police and fire?

Concerning the \$1 million committed by the Affordable Housing Trust, is the \$1 million allocation necessary?

- b. Are the financial estimates as it relates to development costs provided by Civico Development reasonable?
- c. Are the financial estimates as it relates to operating costs provided by Civico Development reasonable?
- d. Are the financial estimates as it relates to revenue provided by Civico Development reasonable?
- e. What will the Developer's return be with and without the \$1 million?

The zoning amendment passed at Town Meeting in March 2018.

Rezoning Fiscal Impact Study Chelmsford, MA 2018

LDS provided a fiscal impact study to Northstar Realty Trust who was proposing to rezone approximately 26 parcels of land containing approximately 29.61 acres of land in Chelmsford, MA at a major highway interchange that was mainly zoned single family residential. The report identified the key fiscal characteristics of the Subject Property rezoning in order to estimate its long term fiscal impact in the Town of Chelmsford. The findings were designed to provide the Town of Chelmsford with an understanding of how the Subject Property rezoning may impact the local tax base over the long term. Some of the uses examined were a variety of restaurant types, post office gas stations/convenience store, retail, medical office and senior housing uses.

Westford Fiscal Impact Study 2017

LDS provided a fiscal impact study for a proposed 282 mixed income multi-family rental development in Westford, MA.

MassGaming Commission – 2015-2018

LDS was a consultant to the MassGaming commission when it was reviewing proposed casinos and slots parlors in Everett, Boston, Springfield, Brockton and other communities. The majority of the work performed by LDS was examining the financial impacts to surrounding communities. In Brockton, the LDS work involved reviewing the Host Community Agreement to see if the financial compensation to the City matched the fiscal impacts to the community.

Dunstable, MA - 2016

In 1999 the Town of Dunstable acquired the property located at 160 Pleasant Street totaling 29.52 acres for municipal purposes. The town then zoned the property as a MUDistrict in 2006. The Affordable/Community Housing Committee hired LDS Consulting Group, LLC to determine the highest and best use of the property relative to residential and commercial units. LDS coordinated its work with Hancock Engineering who prepared a field survey, wetlands assessment, initial development constraints, utility and access assessment soil testing for

development capacity LDS provided a market feasibility study and recommendations on the development capacity of the site including financial pro-formas.

Town of Framingham, MA 2014

LDS was part of an interdisciplinary study team including MAPC, RKG Associates and the Cecil Group looking at the potential feasibility of TOD in Framingham, MA. LDS’s work included examining population statistics, housing statistics, supply and demand for rental and homeownership units and conducting an inventory of downtown businesses. LDS also participated in several stakeholder meetings. The goal of the work was to make recommendations to the town for potential rezoning, public and traffic improvements to further improve the economy of downtown Framingham.

City of Melrose, MA 2008 – Zone Change

LDS reviewed a Fiscal Impact Analysis prepared by Connery Associates for a fifteen-acre area zoned industrial relative to a proposed zoning change. LDS looked at three different build out scenarios as well as look at the impact of substituting apartment rental for condominium home ownership.

LDS is very family with the development market in Cambridge and greater Boston. LDS provide an affordable housing needs assessment for the City of Somerville examining much of the local economics by neighborhood. In addition, LDS has provided market studies for the following projects in Cambridge:

Client Name	Project	Location, State	# Units	Year	Type
Preservation of Affordable Housing	Briston Arms	Cambridge, MA	154	2015	Mixed Income
Caritas Communities	Cambridge YMCA	Cambridge, MA	128	2009	Subsidized Men - SRO
Women's Institute for Housing and Economic Development	Cambridge YWCA	Cambridge, MA	101	2009	Subsidized Women SRO

3. Detailed Resumes of Staff Members

About Lynne Sweet

Founder and Principal, LDS Consulting Group, LLC



Lynne D. Sweet is the founder and principal of LDS Consulting Group, LLC, a real estate advisory firm. With 30 years of experience in the real estate industry, Ms. Sweet plays a vital role as consultant to both private and public-sector clients. She is experienced in providing planning, market research, feasibility analysis, financial structuring, grant writing, land use and permitting, team building and project management. She specializes in all housing product types including luxury, workforce, senior, veterans, affordable, mixed income and mixed-use, rental and ownership.

Past Experience

- Senior positions with BRFG Consulting Group, Inc. of Boston, Hartford and Providence, where she established the Senior Housing Strategies Group at BRFG Consulting and managed the group for three years while providing project management services, including market research and financial structuring.
- Senior positions with Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. of Boston, where she represented real estate developers, owners and lenders as she worked on all phases of real estate acquisitions, financings and workouts for office, medical, multi-family housing and retail properties during her twelve-year tenure. She worked with conventional commercial lenders and public and quasi-public lending agencies on a variety of programs, including those that used historic and low-income tax credits, taxable and tax-free bonds and operating subsidies.

Education

- Master of Business Administration, Babson College's F.W. Olin Graduate School of Business, Wellesley, MA
- Licensed real estate broker in the Commonwealth of Massachusetts
- On-going real estate industry educational trainings and conferences, as well as staying up-to-date with daily reports and updates

Awards

- CREW Boston (Formerly NEWIRE) 2016 Achievement Award: Entrepreneur of the Year
- Crew Boston (Formerly NEWIRE) 2006 Achievement Award for Networking: Mission Hill Health Movement and Boston Self Help Center Development Project
- CREW Community Involvement Award 2001: Founding NEWIRE Small Business and Entrepreneurial Exchange

Articles/Publications

- Case Study: Affordable Housing and Real Estate Tax Assessing
- A New Approach to Fiscal Impact Studies
- Senior Housing NCHMA White Paper
- National Tax Credit Advisor Article titled “Study Points to Significant Need Among Veterans for Affordable Housing, Services”
- Co-author: “Expanding Access to Assisted Living in Massachusetts: Five Development Models of Affordability”

Current Affiliations

- Certified Member of the National Council of Housing Market Analysts: Member of Standards Committee
- Member of the Citizens Housing and Planning Association (CHAPA), Housing Production and Preservation Committee
- Member of CREW Boston, Founding and Member of Entrepreneur Exchange Group, Founder and Member of Housing and Community Development Committee
- Member of the Massachusetts Associate of Community Development Corporations, Housing and Real Estate Peer Group
- Member of the Urban Land Institute (ULI)
- Member of the Boston Chapter of the American Planning Association
- The Second Step, an not for profit organization supporting survivors of domestic violence

Past Affiliations

- Long-term member of the Newton Housing Partnership
- Board of Directors Member of CREW Boston (formerly NEWIRE)
- Director of the Massachusetts Assisted Living Association (MASS-ALA) and Mass-ALA Board of Advisors, Affordability Task Force and Quality Committee
- Director of the Rhode Island Assisted Living Facilities Association (RIALA)
- Member of the Boston Club
- Board member of The Second Step, a not for profit organization for women and children who are survivors of domestic violence
- Committee Against Repealing the Housing Law, Advisory committee
- Commonwealth's Chapter 40B Task Force, Active Observer

Recent Speaking Engagements

- 2019 Training to Metro-west Assessors Association on assessing affordable ownership units
- **2018-40B Technical Consultant under an MHP Grant to the Town of Dartmouth, MA Zoning Board of Appeals. Proposed 300-unit apartment development.** LDS provided Chapter 40B training to ZBA members and town staff on April 4, 2018.
- MACDC Housing and Real Estate Peer Group, "Discussion of Market Studies and Lease-up Issues".
- New England Appraisal Institute (300+ attendees, continuing education for commercial and residential appraisers from New England States), "Panel on Affordable Housing"
- Massachusetts Housing Partnership (Certification Program), "Workshop on Affirmative Fair Marketing & Resident Selection Plans"
- Massachusetts Housing Partnership (Certification Program), "Workshop on Affordable Housing Lotteries".

KYRA SPOTTE-SMITH

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LinkedIn: www.linkedin.com/in/kyra-spotte-smith

673 Cambridge Street, Boston, MA 02135

EDUCATION	<p>Cornell University, College of Architecture, Art, and Planning, Ithaca, NY Bachelor of Science in Urban and Regional Studies, May 2016; Cumulative GPA: 3.50 Major GPA: 3.79</p> <p>Cornell University, College of Architecture, Art, and Planning, Rome, Italy Urban Studies semester through the Cornell in Rome program, Spring 2015</p> <p>Currently Attending BU Real Estate Finance Program</p>	
AWARDS & LICENSES	<p>Licensed Real Estate Salesperson in Massachusetts • Dean’s List three semesters • Cornell Tradition Fellow</p>	
RELEVANT COURSES	<p>Traffic Congestion: Policies and Politics¹</p> <p>Real Estate Transactions and Deal Structuring*</p> <p>Real Estate Development Process I and II*</p>	<p>Affordable Housing Policy and Programs*</p> <p>Intro. to Quantitative Methods for the Analysis of Public Policy Statistics</p>
RELATED EXPERIENCE	<p>Market Analyst/Planner, LDS Consulting Group, LLC, Newton, MA</p> <p>Conducting research for a variety of housing products • Drafting supply and demand analysis and needs assessments</p> <p>Team Member, Hillside Acres Project Team, Affordable Housing Policy and Programs</p> <p>Researched funding sources and area’s residential real estate market, demographics, history, and development activities and patterns • Studied existing master plans and zoning ordinances • Performed site analysis • Identified community needs • Wrote proposals for the site’s redevelopment with cost estimates, rents, and home prices</p> <p>Team Member, Demography, Community and Economic Development Workshop</p> <p>Researched sources of fiscal stress in Upstate New York and responses made by local governments • Analyzed demographic and economic conditions • Analyzed NYS Comptroller Data and Reports • Conducted focus groups • Wrote report with policy prescriptions</p> <p>Intern, Strategy and Implementation Division</p> <p>Maryland-National Capital Park and Planning Commission, Upper Marlboro, MD</p> <p>Worked on planning initiatives for the Kentland/Palmer Park Transforming Neighborhoods Initiative Housing Revitalization Program and the Central Avenue-Metro Blue Line Corridor Transit-Oriented Development Project • Contributed to grant applications and a feasibility study for the Central Avenue Connector Trail project • Wrote proposal for a neighborhood conservation pilot program in the Town of Capitol Heights • Analyzed demographic and market conditions • Updated property ownership and occupancy records • Made GIS maps • Facilitated stakeholder and community meetings</p> <p>Team Member, Cornell in Rome Urban and Regional Studies Workshop</p> <p>Conducted street and building surveys • Interviewed residents and representatives from community organizations • Identified underutilized and vacant space • Conducted case studies • Researched demographic data and neighborhood history • Presented findings and hosted an exhibition • Wrote master plan for a public housing neighborhood in Rome with design and policy recommendations</p> <p>Extern, Baltimore City Planning Department, Baltimore, MD</p> <p>Analyzed new zoning code and South Baltimore Gateway Master Plan</p> <p>Researcher/Intern, New York State Water Resources Institute, Ithaca, NY</p> <p>Conducted internet and literature research • Gave Presentations • Wrote meta-analysis published in the journal <i>Water Research</i></p>	<p>September 2016-Present</p> <p>September-December 2015</p> <p>August-December 2015</p> <p>Summer 2015</p> <p>January-May 2015</p> <p>January 2015</p> <p>Summer 2014</p>

¹ Courses marked were taken at the Graduate level.

Architecture Team Member, Cornell University Sustainable Design, Ithaca, NY
Worked on design (orientation, floor plans, building features, and landscaping), and planning for LEED Platinum or Living Building Challenge accredited homes, met with clients

January-May 2014

**SKILLS &
ACTIVITIES**

Computer: GIS, Microsoft Office Suite (Excel, Outlook, PowerPoint, Word), Social media

Languages: Proficient in written and spoken Spanish and Italian.

Cornell Rock Climbing Club, Founder and President (February 2014-May 2016)

Cornell Outdoor Education, Rock Climbing Instructor (August 2013-May 2016)

Alpha Phi Omega, National Service Fraternity (February 2013-February 2014)

4. Client List

STATE AGENCIES

Commonwealth of Massachusetts
MassDevelopment
Massachusetts Gaming Commission
MassHousing
Massachusetts Housing Investment Corp.
Massachusetts Housing Partnership Fund
New Hampshire Housing Finance Authority
State of Rhode Island
Vermont Housing Finance Agency

MUNICIPALITIES

Ashland, Boxford, Conway, Danvers, Erving,
Dartmouth, Dunstable, Duxbury, Framingham,
Georgetown, Gloucester, Hanson, Hingham,
Kingston, Lincoln, Marlborough, Melrose,
Milton, Natick, Newbury, Newburyport, Norwell,
Somerville, Southbridge, Sunderland, South
Hadley, Wayland, Wellesley, Wendell, West
Bridgewater, Yarmouth.

HOUSING AUTHORITIES

Acton Housing Authority
Cambridge Housing Authority
Charlton Housing Authority
Harvard Housing Authority
Hingham Housing Authority
New Bedford Housing Authority
Sudbury Housing Authority
Westford Housing Authority

AFFORDABLE HOUSING DEVELOPERS

Bateman Partners
Carabetta Companies
Cruz Development
Dakota Partners
Great Bridge Properties
Pennrose Properties
Preservation of Affordable Housing
Norwich Corporation
Trinity Development Associates
Women's Institute for Housing

COMMUNITY DEVELOPMENT CORPORATIONS

Brookline Housing Assistance Corporation
Chinese Economic Development
Coalition for a Better Acre
Codman Square Neighborhood Dev. Group
Cruz Development
Bank of America CDC
Hilltown CDC
Housing Corporation of Arlington
Housing Assistance Corp. of Cape Cod
Jamaica Plain Neighborhood Development
Lena Park CDC
Lawrence Community Trabajando, Inc.
Madison Park Development Corporation
Mission Hill Neighborhood Housing
Neighborhood of Affordable Housing
New Vue Communities
North Shore CDC
Nuestra Comunidad CDC
Oak Hill CDC
S. Boston Neighborhood Dev. Corporation
Somerville Community Action
Springfield Neighborhood Housing
The Neighborhood Corporation
Valley Community Development Corporation
Women's Development Corporation
Worcester Common Ground, CDC
Veterans Transitional House

SENIOR HOUSING

Chelsea Jewish Nursing Home Foundation
Franchi Group
Grantham Group/Christopher House AL
HealthBridge Management
Jewish Community Housing for the Elderly
LCB Senior Living
Newton Senior Living (Now Atria)
Rogerson Communities
South Cove Manor Nursing and Rehabilitation
Center
Stow Elderly Housing Corporation
Watermark Retirement Communities
The Shelter Group/Brightview Senior Living

CONTRACTORS, DEVELOPERS AND MANAGERS

AIMCO
Ancient Glacier, LLC
Bateman Partners
Bonacorso Construction
BRG Group
Carlisle Tax Credit Advisors
Chartwell Holdings
Chestnut Hill Realty
Erika Realty Trust
Framework Properties
The Gutierrez Company
Hamlet Homes
Holland Construction and Development
JPI Development Company
Lupoli Companies
Mark Investment
Micozzi Companies
NAI Norwood Group
North Star Realty Trust
O'Neill Properties, Inc.
Pappas Enterprises, Inc.
Peabody Properties
Pennrose Properties
Sudbury Station, LLC
Trafalgar Capital
Toporosky Real Estate
Toll Brothers Apartment Living
William Street Corporation
Winn Development

NOT FOR PROFITS

Archdiocese of Boston
Brighton Marine Health Center
Caritas Communities
Cape Ann Clergy Association
Common Ground Development
Combined Jewish Philanthropies
East Boston Neighborhood Health Center
ETC Development Corporation
Grtr. Boston Nazarene Compassionate Ctr.
Harborlight Community Partners
House of Hope
Jewish Community Housing for the Elderly
Lawyers Clearinghouse
Lowell Community Health Center
Mass Alliance of Portuguese Speakers
New England Center for Homeless Veterans
Pine Street Inn
Preservation of Affordable Housing
St. Mary's Center for Women and Children
The Learning Center at Bromley-Heath
The Dimock Center
Vietnamese-American Initiative for Development
Volunteers of America
Women's Inst. for Housing + Economic Dev.
YMCA and YWCA of Cambridge
YMCA Metro North
YMCA North Shore

CHAPTER 40B MONITORING

Bellingham, Lakeview Estates
Berlin, Berlin Woods and Green Acres/Hilltop at Berlin Woods
Dover, Dover Farms
Foxboro, Highland Ridge
Gloucester, Bearbriar
Lancaster, Muirfield Homes
Littleton, Kimloch Farms
Medfield, Country Estates
Middleboro, Louise Estates
Norfolk, Meetinghouse Village
Norwell/Hingham, Damon Farm
Plymouth, Cottages at Twin Pines

Salisbury, Northpoint Village
Wayland, Craftsman Village

5. Public References

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City of Gloucester, Planning Director
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City of Somerville,
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